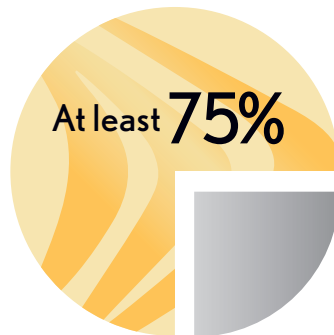


Chapters must meet the following requirements with regards to the individual members of their chapter :

1.) INDUSTRY

At least 75% of the individual members must be currently employed in a substantially full-time, professional position, the primary responsibilities of which are in one or more of the qualified fields of commercial real estate (QFCRE).



2.) EXPERIENCE

A majority (> 50%) of individual members must have at least five years of experience in a qualified field (QFCRE).



Recommended Membership Categories

CREW Network recommends that chapters pick from the following six categories of membership:

Full member: employed in a substantially full-time, professional position, the primary responsibilities of which are in one or more of the QFCREs

Affiliate member: employed in a field related to CRE which supplies a service or product to Full members

Graduate student member: full-time graduate student (pursing career in a QFCRE)

***Undergraduate student member:** full-time undergraduate student pursuing a career in a QFCRE

***Civic member:** employed by government or public agency, or a non-profit. Certain Civic members may actually qualify as Full members; chapters may choose to use this category if they would like to offer a discounted rate.

***Retired member:** existing member who has retired from employment in CRE. Chapters may choose to recategorize and offer a discounted rate to keep these individuals involved.

Qualified Fields of Commercial Real Estate

Accounting
Acquisitions/Dispositions
Appraisal
Architecture
Asset Management
Brokerage
CRE Business Development (100% CRE firm only)
Commercial Insurance
Commercial Lending
Construction Management/General Contracting
Consulting
Corporate Real Estate
Cost Segregation
Economic Development
Education
Engineering
Environmental
CRE Executive
Facility Management
Finance
CRE Human Resources
Interior Design/Space Planning
Investment Management
Investor Relations
Land Use Planning and Zoning
Land Surveying
Law
Market Research
Program Management/Project Management
Property Management
Public Sector
Quasi-Governmental Transportation and Port Authorities
Real Estate Development
Relocation Services, Corporate
Risk Management
Title/Escrow

*CREW Network (CN) dues discounted for these categories, to match local dues discounts, if basic CN requirements are met.