



**Annual Meeting and  
2017 CREW Leadership Forum Series:  
The Strategic Leader**

**Workshop #4: Strategic Thinking – Developing Strategic Confidence**

**December 5, 2017**

**Presented by: The Member Services Committee, Trish Kelly with TCF Bank,  
CREW Leadership & Professional Development Committee**



## 2017 Leadership Forum Series: The Strategic Leader

- \* **March 23**                    **Introduction: Defining a Strategic Leader**
- \* **June 6**                        **Building Your Strategic Competence**
- \* **July 12**                       **CREW Chicago Book Club, featuring The Power of Habit, by Charles Duhigg**
- \* **September 12**              **Developing a Strategic Team**
- \* **December 5**                **Developing Strategic Confidence & CREW Chicago Annual Meeting**

## 2018 Leadership Forum Series: THE INNOVATIVE LEADER

Special thanks to our **2017 and 2018 Sponsor, DLA Piper** for hosting the events and supporting the Leadership Forum Series.



# Developing Strategic Confidence

Leadership & Professional Development Series



# Strategic Thinking encompasses a strategic MINDSET and strategic COMPETENCIES:

## Competencies

**Building Trust**

**Managing the Political Landscape**

**Involving Others**

**Connecting at an Emotional Level**

**Building and Sustaining Momentum**

## Strategic Influencing

**Requires more than Persuasion**

**Is far Reaching**

**Requires being open to Influence**

**Starts with a hard look at yourself**

# Group Discussion

**Each Group respond to your table's question**

- 1. How do you lead and influence from the middle to intentionally build trust with others?**
- 2. How do you lead and influence from the middle to create ways to openly discuss difficult topics where there are conflicting views?**

# 2018 CREW Leadership Forum Series: The Innovative Leader

- \* **February 6** – Gender Bias Workshop – Lunch event
- \* **April 10** – Creating a Culture of Engagement
- \* **June 12** – Creating an Innovative Learning Environment
- \* **August 16** – Book Club – Fostering Effective Communication
- \* **September 25** – Leveraging Diversity
- \* **November 13** – Encouraging and Rewarding Risk
- \* **Unless noted otherwise, all events will be in the evening.**