

# **Application for Membership**

Thank you for your interest in CREW East Bay ("CREW EB"). Our mission is to advance women as influential leaders in the commercial real estate industry by providing educational resources, recognition, and opportunities to build professional relationships. We encourage all applicants to attend 2 or more CREW EB events before submitting an application. The following is a summary of the requirements for membership in CREW East Bay. All applicants must:

- Complete this application and submit with a bio or resume
- Have a minimum level of professional work experience (see section 4, below) in a Qualified Field of Commercial Real Estate (see section 3, below)
- Be sponsored by two (2) current members
- Pay applicable dues and fees

| 1. | PERSONAL | <b>INFORMATION- Present</b> | <b>Employment</b> |
|----|----------|-----------------------------|-------------------|
|----|----------|-----------------------------|-------------------|

| Name:                 | Office Phone:                      |
|-----------------------|------------------------------------|
| Title:                | Cell Phone:                        |
| Designation(s)        | Email:                             |
| Company:              |                                    |
| Address:              | # years with current employer:     |
| City/St/Zip:          | # years in commercial real estate: |
|                       |                                    |
| 2. EMPLOYMENT HISTORY |                                    |
| Company               | Company                            |
| Name:                 | Name:                              |
| Title:                | Title:                             |
| Type of               | Type of                            |
| Business:             | Business:                          |
| Contact:              | Contact:                           |
|                       | Comaca                             |
| Phone:                | Phone:                             |
| Phone: Dates of       |                                    |

# 3. QUALIFIED FIELD OF COMMERCIAL REAL ESTATE (QFCRE)

To be considered for membership, an applicant must demonstrate that they are employed in a substantially full-time, professional position in one or more of the QFCRE fields, below.

| Please indicate, in order of relevance, up to three (3) fields in which you specialize within your profession. |                                   |   |  |  |
|--|-----------------------------------|---|--|--|
| □Accounting  | ☐Corporate Real Estate            | ☐ Land Use Planning and Zoning                |  |  |
| ☐ Acquisitions / Dispositions  | ☐ Cost Segregation                | ☐ Land Surveying                              |  |  |
| □Appraisal   | ☐ Economic Development            | □Law  |  |  |
| ☐Architecture  | □Education                        | ☐ Market Research                             |  |  |
| ☐ Asset Management   | □Engineering                      | □ Program / Project Management                |  |  |
| □Brokerage   | □Environmental                    | ☐ Property Management                         |  |  |
| □ Business Development (100% CRE Firm only) □ Commercial Insurance   | ☐ CRE Executive                   | □ Public Sector                               |  |  |
|  | ☐ Facility Management             | ☐ Quasi-Gov't Transportation/Port Authorities |  |  |
|  | □Finance                          | ☐ Real Estate Development                     |  |  |
| ☐ Commercial Lending ☐ Construction Management   | ☐ CRE Human Resources             | ☐ Relocation Services, Corporate              |  |  |
| / General Contractor   | ☐ Interior Design /Space Planning | ☐ Risk Management                             |  |  |
| ☐ Consulting, Commercial Real Estate   | ☐ Investment Management           | ☐ Title/Escrow                                |  |  |
| Consulting, Confineral Near Estate   | ☐ Investor Relations              |   |  |  |
| Affiliate Fields of Commercial Real Estate:  | ☐ Construction Subcontracting     | ☐ Property Maintenance                        |  |  |

Please note that rendering services in connection with the sale or transfer of residential property containing four or fewer units is <u>not</u> considered a QFCRE. The following are considered affiliated fields: providing or selling materials or products used in the construction, equipment, or operation of buildings, including roofing materials and furniture, as well as sub-contractors for such products and services. Affiliate applicant must be actively involved and worked five (5) consecutive years in a position whose primary professional responsibilities relate to, benefit or support commercial real estate, and supplies a service or physical product related to commercial real estate.

#### 4. PROFESSIONAL EXPERIENCE

CREW EB has six (6) classes of members. The chart, below, summarizes the qualification for each membership category (more detail is provided in the chapter's Policy Handbook). Only General Members have the right to vote. **Based on your experience, please select one category by checking the left column.** The Membership Committee will review and confirm that you have selected the correct category.

| Select one | Membership<br>Category | Minimum years of consecutive experience  |
|------------|------------------------|--|
|            | General                | Applicant is actively involved and has worked five (5) consecutive years in a QFCRE on a         |
|            | Member                 | professional, substantially full-time basis.   |
|            | *Associate             | Applicant is actively involved and is currently employed in a QFCRE on a professional,           |
|            | Member                 | substantially full-time basis.   |
|            | Civic                  | Applicant currently works in a public agency or local or other government position related to    |
|            | Member                 | commercial real estate on a professional, substantially full-time basis.                         |
|            | *Affiliate             | Applicant is actively involved and has worked five (5) consecutive years in a position whose     |
|            | Member                 | primary professional responsibilities relate to, benefit or support commercial real estate, and  |
|            |                        | supplies a service or physical product related to commercial real estate                         |
|            | Student                | Applicant is currently enrolled full-time in an undergraduate or graduate level program intended |
|            | Member                 | to lead to a career in commercial real estate  |
|            | Member in              | Applicant formerly met (or could have met) the qualifications of General Membership but is       |
|            | Transition             | not currently working full-time in the industry and wants to remain involved in the chapter      |
|            |                        | and connected to members.  |

<sup>\*</sup> Associate and Affiliate members combined are limited to 25% of membership. If there are no current openings in these categories, your name will be placed on a waiting list.

#### 5. CURRENT CREW SPONSORS

| List two (2) current   | CREW East Bay members | who will sponsor you. | Please discuss you | ur request for their : | sponsorship before |
|------------------------|-----------------------|-----------------------|--------------------|------------------------|--------------------|
| sending in application | on:                   |                       |                    |                        |                    |

| 1.) : | 2.) |
|-------|-----|
|-------|-----|

## 6. CREW EB INVOLVEMENT

CREW EB's organization and management is made up of a Board of Directors and several committees. New members are strongly encouraged to participate on committees and to undertake leadership positions. *Please number your interest in the following committees in order of preference:* 

| Marketing | М  | 1embership | Rising Leader |
|-----------|----|------------|---------------|
| Programs  | Sı | ponsorship | Diversity     |

## INFORMATION REGARDING ANNUAL DUES & APPLICATION FEE

All memberships are for the calendar year and expire on December 31 each year. Membership dues are non-refundable and non-transferrable within a company or otherwise. The \$25 application fee is non-refundable and is not applicable to the membership dues. Membership fees for 2022 are as follows:

| General and Associate Member           |       |       | Mid Year         |
|--|-------|-------|------------------|
|  |       |       | (after July 1st) |
| CREW East Bay dues through 12/31/22    |       | \$165 | \$100            |
| CREW Network dues through 12/31/22     |       | \$210 | \$120            |
| CREW East Bay one-time application fee |       | \$25  | \$25             |
|  | Total | \$400 | \$245            |
| Affiliate Member                       |       |       |                  |
| CREW East Bay dues through 12/31/22    |       | \$265 | \$200            |
| CREW Network dues through 12/31/22     |       | \$210 | \$120            |
| CREW East Bay one-time application fee |       | \$25  | \$25             |
|  | Total | \$500 | \$345            |
| Member in Transition or Retired        |       |       |                  |
| CREW East Bay dues through 12/31/22    |       | \$118 | \$50             |
| CREW Network dues through 12/31/22     |       | \$152 | \$105            |
| CREW East Bay one-time application fee |       | \$25  | \$25             |
|  | Total | \$295 | \$180            |
| Civic Member                           |       |       |                  |
| CREW East Bay dues through 12/31/22    |       | \$108 | \$50             |
| CREW Network dues through 12/31/22     |       | \$162 | \$105            |
| CREW East Bay one-time application fee |       | \$25  | \$25             |
|  | Total | \$295 | \$180            |
| Student- Graduate Member               |       |       |                  |
| CREW East Bay dues through 12/31/22    |       | \$0   | \$0              |
| CREW Network dues through 12/31/22     |       | \$210 | \$120            |
| CREW East Bay one-time application fee |       | \$25  | \$25             |
|  | Total | \$235 | \$145            |
| Student- Undergraduate Member          |       |       |                  |
| CREW East Bay dues through 12/31/22    |       | \$0   | \$0              |
| CREW Network dues through 12/31/22     |       | \$105 | \$105            |
| CREW East Bay one-time application fee |       | \$25  | \$25             |
|  | Total | \$130 | \$130            |
|  |       |       |                  |

# 7. SUBMISSION OF APPLICATION

If you have any questions about CREW or about this application, please contact Stephanie Chung at stephanie@bfcfunding.com. If you want to apply to CREW EB, please submit (a) this entire application; (b) a resume, bio, or LinkedIn profile; and (c) payment to Stephanie Chung at stephanie@bfcfunding.com. Checks should be made payable to "CREW East Bay" and sent to CREW East Bay c/o CREW Network, 1201 Wakarusa Dr., Ste D, Lawrence, KS 66049 along with a copy of your application.

| If you wish to pay via credit card, please fill in the informat  | ion below:  |
|--|---|
| Indicate type of card by circling one: VISA, MasterCard, A   | American Express or Discover  |
| Cardholder Name:   | Cardholder Signature:   |
| Cardholder Number:   | Billing Zip:  |
| Expiration Date:   | Amount to Charge: \$  |
| received at least 2 days prior to the third Wednesday of the month. By signing, below, you acknowledge that membership i | e and is subject to approval by the Board of Directors. <b>Applications must be month and will be processed by the end of the first week of the following</b> is NON-transferrable and belongs to an individual, not the employer. Dues paid haritable contributions for federal income tax purposes, but may be deductible |
| Signature  | Date  |

# **Required for Application:**

- This application filled out.
- Your resume, bio or linked in profile showing your Commercial Real Estate experience.
- 2 sponsors need to be CREW East Bay Members and you should discuss with them before submitting – if you do not know 2 CREW East Bay members, please submit application to Stephanie Chung at <a href="mailto:stephanie@bfcfunding.com">stephanie@bfcfunding.com</a> and she will arrange for 2 members to contact you before processing your application.

Incomplete applications will delay application processing.