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Our National Commercial Services (NCS) operations are strategically located in major metropolitan areas throughout the U.S. and serve as a single point of contact to expedite commercial transactions on a local and nationwide level, from simple to complex multi-state transactions, and everything in between.

HEAR FROM INFLUENTIAL WOMEN IN CRE

Built is a podcast series where you'll meet the people behind some of the biggest transactions and investments in commercial real estate, and hear how they got to where they are today.

Every story is unique, every property is individual, but we're all part of this **BUILT** world.

builtpodcast.com



Mariah DiGrino

ATTORNEY & PARTNER AT DLA PIPER

Once an aspiring oboe player, Mariah DiGrino now uses her expertise as a land-use attorney and Partner at DLA Piper to facilitate redevelopment projects in Chicago, including pro bono work around hunger and disinvested communities.

LISTEN NOW 

Mary Ludgin

SENIOR MANAGING
DIRECTOR & HEAD OF
GLOBAL INVESTMENT
RESEARCH AT HEITMAN



[LISTEN NOW](#) 

As climate change affects the real estate industry, are we ready for what's ahead? In 5, 10, 20 years from now, what regions will be the 'climate winners', and where will we see investors retreat? Mary Ludgin uses data to understand patterns in climate risk and determine what's worth the investment as coastlines and temperatures change.

Chris Chen

MANAGING DIRECTOR &
ASSOCIATE GENERAL
COUNSEL AT PROLOGIS



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Chris Chen, an introspective leader and Managing Director & Associate General Counsel at Prologis, shares how coming to the US as an immigrant made her resilient, how her management style has evolved, and what's next for Prologis as an industry disruptor. Prologis maintains the largest collection of high-quality logistics real estate in the world, with approximately 994 million square feet of warehouse space.

Callie Haines

EVP OF THE NORTHEAST
AT BROOKFIELD
PROPERTIES



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What is now known as Manhattan West was originally four sites compiled together starting in the 1980s. Brookfield acquired the last piece in 2015 and with the economic, zoning, and land-ownership pieces all in place, they were able to reimagine the location as a mixed-use destination. Hear from the architects and engineers about how it took decades of planning and years of building to create this new living, working, and shopping space on top of what used to be a pit overlooking the busiest train tracks in North America.

Denice Tokunaga

REAL ESTATE PARTNER
AT SEYFARTH SHAW



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From a humble beginning to being named one of the Best Lawyers in America, Denice Tokunaga has had an unconventional path to success in commercial real estate—one she admits she struggled with until recently. Today, Denice is a real estate partner at the law firm Seyfarth Shaw in Seattle, working with some of the biggest players in e-commerce. As e-commerce has evolved over the years, so have the needs of her clients and her role in industrial real estate transactions. Denice stresses the importance of being flexible and ready to pivot when it comes to working with clients and developing your career.

America's Greatest Workplaces for Women* America's Greatest Workplaces for Diversity* Most Trustworthy Companies in America*

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FNF is honored to support CREW and all the work this organization does to promote the advancement of women within commercial real estate. Fidelity National Financial is a leading provider of title insurance and transaction services to the commercial real estate industry and we work hard every day to meet the needs of our commercial clients. This work has paid off and FNF is consistently recognized as one of FORTUNE Magazine's 500 top companies. This year we ranked #351, the highest ranking of any of our peers.

To be recognized as an industry leader and be among the top companies in the world is an honor. However, what we are most proud of is the fact that FNF has always sought to foster an inclusive workplace. We have aggressively promoted women into active leadership roles throughout our vast company of over 23,000 employees. Today, FNF is the nation's largest family of title insurance companies because of our employees. A couple of significant facts about our world-class team that supports all of you every day, and something that we at FNF are very proud of, is that **18% of FNF Board of Directors are women, 41% of FNF's Executive team are women and 70% of our workforce are women**[†]. At FNF, women are truly the majority!

In 2018, FNF Women Inspire was developed to bring women together at a grassroots level to discuss opportunities and issues.

What is unique about FNF Women Inspire is that the **workshops are participant-lead and focus on real-world issues.** We take the time to get to know each other and foster a safe environment to candidly discuss how to move forward on a number of topics. Two of FNF's core precepts have played a big role in how we address action items

[†]As of 2022

from these meetings. One is 'Autonomy & Entrepreneurship' and the other is 'Bias for Action'. The women who participate in these workshops show these precepts in action with **two major initiatives coming from the program.**

First, we have established a formal mentorship program for women within the company who are interested in growing their careers. Pairing senior-level women with mentees from across the country has been a great success. FNF Women Inspire has built a program with many resources to facilitate the mentor/mentee relationship. As with all good mentorship programs both the mentors and mentees feel like they are growing because of the connections.

Second, we have several members actively engaged in the development of DEI initiatives. Working together with our Human Resources and legal teams, we have been working to create best practices that apply to individual operations and are meant to engage everyone within the organization. This grassroots effort keeps all operations within the organization focused on this very relevant topic.

If you are working within your organization to create more opportunities for women don't be afraid to just start! Moving forward and building an effort from the ground up gives everyone the chance to step forward and take ownership in the process. It also allows for building true friendships that can help facilitate getting things done. Last and maybe **one of the most important things we have learned from this program is to have fun together along the way.**

Thank you again to CREW and all the women in commercial real estate that move our industry forward.



FNF WOMEN INSPIRE WORKSHOPS

Several key topics discussed during our workshops at FNF Women Inspire include:

Barriers to Success: Breaking down what is holding us back.

Finding Your Voice: How to be heard in a crowded room.

Career Success Strategies: Being a woman of influence in every element.

If not now, when? If not us, who? Leading from the frontline on addressing diversity, equity, and inclusion in the FNF workplace.