

## Jane M. DuFrane

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### Division Senior Vice President, Richmond

Jane serves as Richmond Division Senior Vice President for Highwoods Properties, a publicly traded real estate investment trust specializing in office development. In this role, Jane is responsible for all aspects of the division including the operations, marketing and leasing of the Divisions portfolio, wholly-owned and third-party property management and sourcing new development opportunities.

Jane has over 30 years of real estate experience with the majority of that time being spent with Highwoods. She joined when the division opened in 1995, completing major build-to-suit and lease transactions with such high-profiled customers as Markel Insurance, The Martin Agency, Hamilton Beach, AECOM and Virginia Urology. In 2019, she led her team to win the GRACRE Real Estate Transaction of the Year Award.

Jane graduated from Old Dominion University with a B.S. in Business Administration, Real Estate Finance. She earned the CCIM designation in 2002, the SIOR designation in 2011 and her Managing Brokers License in 2018. She is Past President of CREW-Richmond and GRACRE chapters. She is the current President of the Innsbrook Owners Association Board, serves on the Richmond Metro Transit Authority Board where she is head of Audit, and is an executive member of the The Steward School Board of Trustees where she is head of Buildings & Grounds. In 2024 she was named RVA Power Woman of the Year for commercial real estate.

### Education

BS, Business Administration, Real Estate Finance, Old Dominion University

Mini-MBA, University of Richmond 2008

Leadership Lab 2010

Certificate of Sustainability, Virginia Commonwealth University – 2011

Center for Creative Leadership Development 2018

### Professional Affiliations

- President, Innsbrook Owners Association
- Past President of Richmond Commercial Real Estate Women
- Past President of the Greater Richmond Association of Commercial Real Estate
- Richmond Metro Transit Authority Board Member – appointed by Henrico County Board of Supervisors