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| <p>Angie Kim,<br/>Director of<br/>Development<br/>Prologis</p>                                   |   | <p>Angie has spent the last 18 years in real estate development throughout the Puget Sound region, contributing to the development of over 2,000 units of mixed-use multifamily, 200,000 square feet of commercial, and 700,000 square feet of speculative industrial. Angie joined Prologis in 2023 and is responsible for managing the development process including entitlement, design, and construction of large capital industrial projects. Prior to joining Prologis, Angie spent 2 years with Bridge Industrial, 7 years with Holland Partner Group, and 7 years with Landmark Development Group. Currently living in the West Seattle neighborhood, Angie was born in Seattle and raised in the suburbs of Renton. She spent a couple years in the Big Sky country and Oregon valley. Angie spends her free time year-round hiking with her dog, camping with friends, and traveling the world with her plus one.</p>  |
| <p>Loni Hinton,<br/>Construction &amp;<br/>Design Attorney,<br/>Dorsey &amp; Whitney<br/>LLP</p> |  | <p>Loni Hinton is a national construction and complex commercial litigation attorney, licensed to practice in Alaska, Washington, California, and Idaho. She earned her B.A. from the University of Washington and her J.D. (cum laude) from Seattle University School of Law.</p> <p>Loni represents public and private owners, developers, contractors, design professionals, and product manufacturers in a wide range of legal matters, including risk mitigation, insurance coverage, contract drafting and negotiation, construction liens and bond claims, design and defect disputes, and delay and impact claims. Her legal work spans public and private construction projects—from earthwork and solar installations to stormwater and sewer treatment plants, contaminated sites, transportation infrastructure, bridges, stadiums, data centers, and vertical developments such as high-rises, condominiums, and industrial parks.</p> <p>As a fourth-generation real estate developer, Loni brings a unique perspective to her legal practice. She understands the technical, financial, and market-driven challenges her clients face at every stage of development. With hands-on experience across a range of market conditions and delivery methods, she is known for providing practical, solution-oriented advice that helps keep projects moving forward.</p> <p>In addition to her legal practice, Loni serves on multiple legislative affairs and legal committees for NAIOP and AGC, advocating for policy and legal reforms that impact the built environment. She is passionate about giving back to the industry and is dedicated to mentoring students and emerging professionals in commercial real estate and professional services.</p> <p>As part of CREW Seattle’s Mentorship Program, Loni looks forward to supporting the next generation of leaders through guidance, connection, and shared experience.</p> |

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| <p>Cathy Leap, Vice President of Property Management for the Pacific Northwest<br/>Newmark</p>   |   | <p>Newmark is pleased to welcome Catherine (Cathy) Leap as Vice President of Property Management for the Pacific Northwest (Seattle, WA and Portland, OR markets), bringing over 25 years of experience in commercial real estate services, client relationship management and property management.</p> <p>In this role, Cathy will provide strategic management oversight for Newmark's property management teams and operations in Seattle and Portland, partnering with the company's local leasing and investment sales professionals. Additionally, she will further the collaborative strategies and operational efficiency for prospective client and business development efforts to grow Newmark's management portfolio.</p> <p>Before joining Newmark, Cathy was the Senior General Manager at Urban Renaissance Group, providing oversight of operations of Columbia Center and F5 Tower - two CBD Class A Office assets in Seattle totaling 2.5 million square feet.</p> <p>Cathy also served as Kennedy Wilson's Senior Managing Director for the Pacific Northwest region from 2014-2022, as well as its Regional Director of Operations for the Midwest region. In these roles, she was responsible for stabilizing assets as well as growing the region's portfolio of properties.</p> |
| <p>Amy Shroeder<br/>Senior Vice President, Team Sales Leader<br/>KeyBank Real Estate Capital</p> |  | <p>Amy Schroeder is a seasoned commercial real estate lender for KeyBank Real Estate Capital with over 10 years of experience. In her current role as Team Sales Leader for the Pacific Northwest she leads a team of bankers that cover clients within the states of WA, OR, and CA, as well as British Columbia. Amy has a keen eye for financial strategies and market trends and has successfully navigated complex transactions and fostered lasting relationships within the commercial real estate industry. She holds a Master of Real Estate and an MBA from the University of North Texas, and currently sits on CREW Seattle's board as CREW Network Liaison.</p>   |

Anwen Robinson,  
Senior Vice  
President & Market  
Leader | Asset  
Services  
Kidder Mathews





With more than two decades of experience in commercial real estate, Anwen is a seasoned professional with expertise in project management, acquisitions and dispositions, financial reporting, budgeting, capital planning, and tenant relations. She is deeply committed to client satisfaction and operational excellence, consistently delivering results through effective leadership and strategic oversight. Anwen's ability to manage high-stakes projects while maintaining a focus on client and tenant success has established her as a trusted leader in the industry.



Currently, Anwen works in close collaboration with Jim Lovested to oversee and manage Kidder's dynamic Seattle portfolio. In this role, she ensures the seamless operation of properties while maintaining the highest standards of tenant service. A results-driven leader, Anwen excels in fostering a collaborative, high-performance team dynamic. Her strategic focus on optimizing property management processes and driving operational efficiencies has led to sustained property value appreciation and exceptional tenant satisfaction.

Anwen relocated to Seattle in 2021 to manage BioMed Realty's life science and technology portfolio. Prior to her move, she led the Boston office of Boston Development Group, overseeing a wide range of capital projects such as roof replacements, controls systems upgrades, lobby renovations, tenant buildouts, façade repairs, and elevator modernizations. Her prior experience with well-regarded Boston firms, The Davis Companies and Synergy Investments, further solidified her reputation in the industry. At these companies, Anwen managed capital improvements totaling over \$20 million, enhancing properties in both downtown Boston and its suburbs.



#### **Education & Affiliations**

Anwen earned her Bachelor of Arts from Boston University in 1993. She is an active member of BOMA and CREW Seattle, where she co-chairs the Events Committee. Throughout her career, Anwen has regularly volunteered with community organizations, emphasizing her commitment to giving back and creating positive impact within her industry and beyond.

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| <p>Mary Ellen Martin,<br/>President,<br/>Beam Reach<br/>Development</p>       |   | <p>Mary Ellen is experienced in all facets of mixed-use and multifamily development from acquisition, entitlements, financial analysis, capital structuring, construction, through branding and asset management – as evidenced by successful completion of \$0.5B pipeline of institutional-scale properties in urban centers. Starting with a BS Civil Engineering from Northwestern University in Evanston, IL, she then spent 10 years as a Building Construction Project Manager for an international construction company. This was followed by 15 years with a vertically-integrated development, construction and property management firm where she ultimately became the COO and a Principal. As an effective communicator and negotiator, she has particular skill at identifying strengths in others and bringing together teams of diverse expertise to create thoughtful communities. Mary Ellen lives in Bellevue with her husband and three children who all share a love of sport and outdoor adventures.</p> <p>CREW Chicago Member 2006-2017<br/>CREW Seattle Member 2017-Present; Board of Directors 2020-2021 and 2024-2025<br/>CREW Seattle Mentor of the Year 2022</p> |
| <p>Brooke Parker,<br/>Senior Project<br/>Manager Skyline<br/>Construction</p> |  | <p>As a Senior Project Manager for a commercial general contractor, I wear many hats - I manage both people and projects. I bid and budget work, lead the project team through preconstruction and quarterback the project from start to finish as well as seek out project opportunities from new and existing clients.</p> <p>2025 will mark my 20th year in the industry. During my tenure, I have built out more square footage in commercial office interiors than I can count and have developed and maintained relationships with many across the industry. Through dedication and continued learning, I lead teams through complex projects to successful completion.</p> <p>I look forward to meeting the 2025-2026 class of mentees and sharing the knowledge I've learned over the years to support your CRE journey!</p>  |

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| <p>Heather Odegaard,<br/>Director<br/>BECU Investment<br/>Services</p>                                     |   | <p><b>Heather Odegaard</b> brings over 25 years of experience in the financial services industry, having held producer and leadership roles at Wells Fargo, Union Bank, and BECU—the largest credit union in Washington State. Her career spans retail banking, business banking, sales development, and commercial lending.</p> <p>For the past 11 years, Heather has played a pivotal role in building BECU’s commercial real estate program from the ground up. Through a relationship-focused approach and a deep understanding of the industry, she and her team developed a diverse portfolio that includes multifamily, industrial, retail, mixed-use, self-storage, and ground-up multifamily construction projects. Her strength lies in creating tailored solutions that align with investors’ current goals and long-term visions.</p> <p>Originally from the Bay Area, Heather moved to Washington after earning her bachelor’s degree. She now lives in Mukilteo with her husband and is looking forward to becoming an empty nester this fall. Recently promoted to <b>Director of BECU Investment Services</b>, Heather is excited to share her knowledge and insights as a mentor, helping the next generation of commercial real estate professionals grow and thrive.</p> |
| <p>Melissa Kroskie,<br/>Senior Development<br/>Manager for Global<br/>Workplace Services<br/>Microsoft</p> |  | <p>As a Senior Development Manager for Global Workplace Services at Microsoft, I’m driven by the challenge of bringing high-performance spaces to life—whether it’s cutting-edge accessibility technology in our elevators, technically complex lab environments, or anything in between—while also advancing equity and visibility for women in real estate through my work with CREW (Commercial Real Estate Women). Over the course of my career, I’ve overseen every function within our Construction Project Services organization, managing everything from early-stage programming, design, and engineering coordination to MEP integration, commissioning, and turnover - even decommissioning. I thrive in the field—walking jobsites, resolving constructability challenges, aligning stakeholders, and ensuring our spaces meet the technical rigor and flexibility required by Microsoft. That same hands-on, solutions-driven mindset fuels everything I do—whether it’s delivering for our teams or helping build lasting careers for women across the built environment.</p>   |



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| <p>Laurie Bull,<br/>Practice Leader, Sr.<br/>Project Manager<br/>HOK</p>   |   | <p>A native Seattleite, Washington State Alumni, architect and trained life coach, I enjoy 3 decades of experience in the industry with a focus on project management, team development, operations, and strategic planning. I look forward to sharing my lessons learned, tools, perspective, and experience through the CREW Mentorship program. Outside of work I enjoy exploring the Pacific Northwest, travelling, creating art, learning about self-development and leadership, and spending time with my friends, family and 2 dogs.</p>  |
| <p>Linda Kanoski,<br/>Project Director,<br/>CBRE Design<br/>Collective</p> |  | <p>Linda Kanoski is a licensed architect whose practice has spanned over three decades. With degrees from both Northwestern University and the University of Illinois at Urbana-Champaign, Linda has focused her career on creating exciting and engaging workspaces for high-profile clients such as McDonald's Corporation, Ace Hardware Corporation, Abbott Labs, MillerCoors, Motorola Solutions, Amazon, Accenture, and many others. She is currently a Project Director for CBRE Design Collective, leading design and engineering teams nationwide.</p> <p>Linda has been active in CREW Chicago for over a decade in Chicago and now, in her newly adopted hometown of Seattle, Linda has accepted a position on the Board of Directors for CREW Seattle in 2025. Other philanthropic pursuits include the Seattle 2030 District, Habitat for Humanity's Women Build, The Goldie Initiative, and the American Cancer Society's Taste of Hope event. Linda was honored to be an adjunct faculty member at Roosevelt University's Master of Real Estate program, teaching Project and Construction Management for 3 years. Other accreditations include LEED AP, AIA, NCARB and Project Management Professional (PMP) with the Project Management Institute.</p> |

Anne Rosnow,  
Vice President &  
Relationship  
Manager  
WaFd Bank



Anne Katri Rosnow is a Vice President & Relationship Manager at WaFd Bank in Seattle, WA. She maintains 21 years of commercial banking experience, including 11 years in the commercial real estate sector (helping originate debt secured by all real estate asset class types, including construction and permanent debt). Anne received the *Golden Spoke & Pinnacle Awards* (Wells Fargo Bank) for sales production, customer service and excellence in underwriting/loan origination. Anne currently runs a team focused on helping WaFd Commercial Real Estate and Property Management clients with their deposit/banking technology needs, covering both the Washington and Arizona markets. Over her career, Anne has trained 20+ individuals, helped with roll-out of new bank products (including authoring a white paper) and has consistently received high customer service ratings from her commercial client base.

Anne is a “working mom” and has navigated returning to work (2x) after the births of her two active sons. Anne completed Wells Fargo’s residential *Advanced Credit Training Program* and *CREW Seattle’s Leadership Program (24-25)*. She is a member of CREW Seattle’s Professional Development Committee.