

## Finance Director

JLL Real Estate Management Services (REMS)

## Current Responsibilities

Susan currently serves as Finance Director within the REMS business. Her responsibilities include overseeing all financial management and accounting for the U.S. PDS Variable business.

## Experience

Susan brings over 40 years of finance and accounting expertise across Fortune 500 companies and Dutch multinational firms. Her financial leadership consistently delivers strategic insights that drive revenue growth, enhance operational efficiencies, and improve margins.

Prior to her current role as Finance Director for JLL's REMS business, Susan was Finance Director for JLL's Leasing Advisory business, and oversaw financial management across the Atlanta, Carolinas and Florida markets. In this capacity, she provided crucial financial insights and decision support to the Market Director and leaders across Leasing, Project Development Services (PDS), Property Management and Capital Markets. Her focus on business partnership, financial planning, analysis, working capital management, accounting, reporting and talent development strengthened the organization's financial foundation.

Previously, Susan spent nine years in JLL's PDS Operations where she supported leadership in business growth initiatives, established operational best practices and refined processes for pricing, hiring, monthly reporting and forecasting.

Before joining JLL, Susan served 15 years as Controller for Dutch international companies Ahold Delhaize and Noro Realty Advisors. Her responsibilities included financial planning and reporting, cash management, lender compliance, governmental compliance reporting and employee benefit administration.

Her comprehensive background also includes valuable experience in internal audit, tax and public accounting.

## Education and Affiliations

Susan earned her Bachelor of Business Administration in Accounting from Ohio University and is a licensed CPA in Georgia. She served on the board of Atlanta Commercial Real Estate Women (CREW) as both a Director and Treasurer. Currently she serves as the Executive Sponsor for JLL's Atlanta EBPN (Empower Black Professional Network).



## Functional Expertise

- FP&A
- Strategic Planning
- P&L Management
- Financial Modeling
- Accounting & Controls
- Working Capital Mgmt.
- Talent Development
- Operational Efficiencies
- Mergers & Acquisitions

## Business Lines

- Project Development Management
- Leasing
- Capital Markets
- Property Management
- Retail
- Loan Servicing