

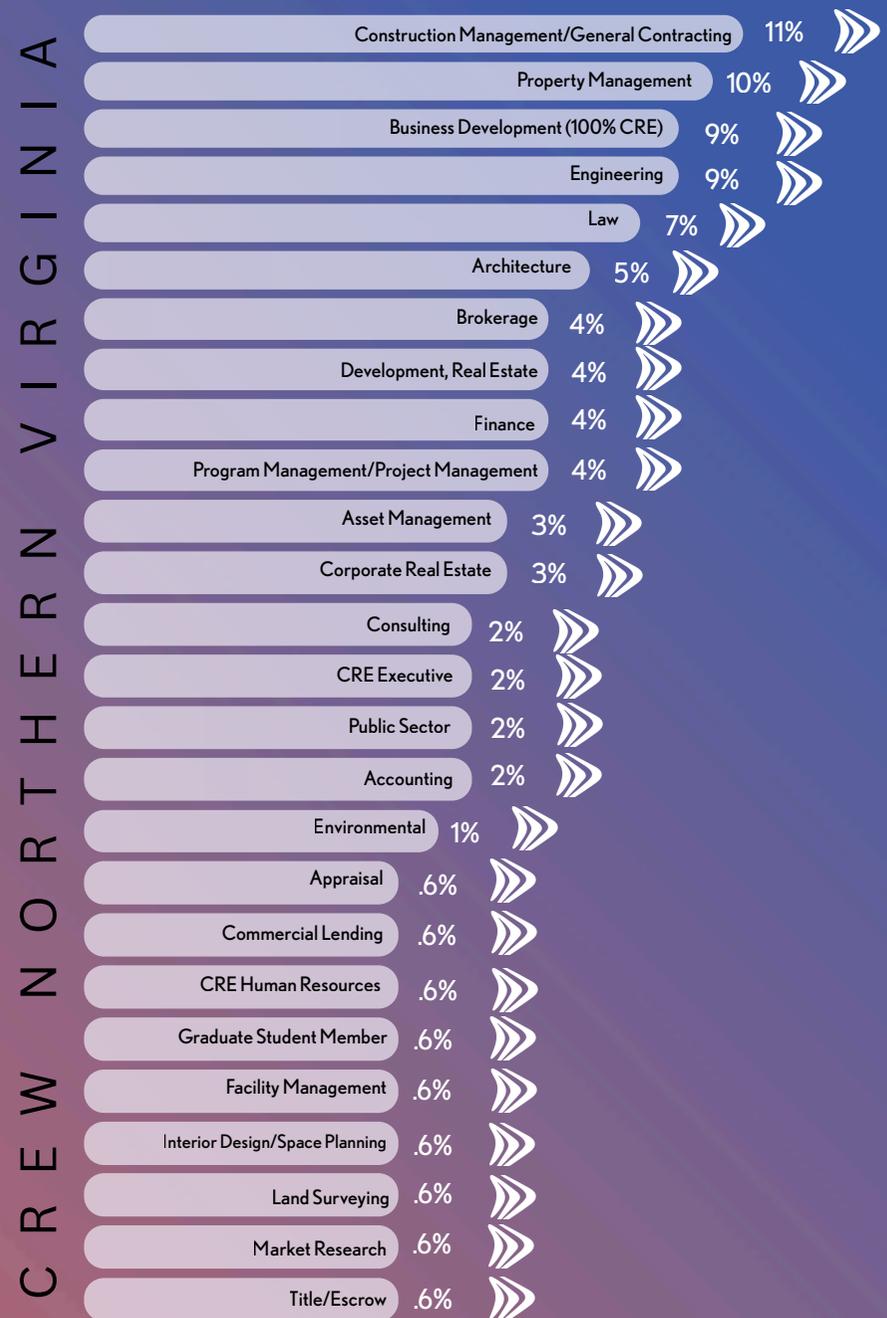


**MEMBERSHIP BROCHURE**

# Our Mission

CREW Northern Virginia was founded in 1986 to connect commercial real estate women in Northern Virginia for business opportunities. Today, with 160+ members, our mission is to advance all women in commercial real estate through business networking, leadership development, career outreach, and industry research. CREW Northern Virginia aligns with CREW Network's commitment to strengthening and expanding diversity, equity, and inclusion throughout our global organization.

# Our Membership



# Why Join

CREW is an interdisciplinary network of women who are integral to every stage of a commercial real estate deal. Memberships originate locally, and include access to a global network of 14,000+ members.

 **14,000+**  
Members in our network

 **80+**  
CREW chapters and global affiliates

 **72%**  
Provide referrals to fellow members

 **35+**  
Fields of CRE represented in our membership

 **65%**  
of membership have 11+ years of experience in CRE

 **5,000+**  
Member resources available in CREWbiz

Here's what you can expect when joining CREW:

- **Leadership Development & Opportunities:** Through Board and Committee positions, CREW NoVA encourages its members to take an active role in leading the organization. These positions provide a forum for members to work closely together and enhance their leadership skills.
- **Business Networking:** Access exclusive networking opportunities locally and globally, including CREWbiz, a digital membership directory and referral center.

# Why Join

- » Events: Attend 25+ local events annually, including professional development, awards, and signature programs. Members attend at discounted rates, receive priority registration for in-demand events, and have access to select members-only and new-member events.



- » Career Outreach: Engage in programs that educate women and girls about careers in commercial real estate, provide scholarship support, and offer mentorship opportunities.



- » Industry Research: Stay informed with quarterly reports, annual research papers, and benchmark studies that drive industry advancement.

# About Membership & Eligibility

## Full Member - \$469 Annual Dues / \$269 Mid-Year Dues

Employed in a substantially full-time, professional position, the primary responsibilities of which are in one or more of the Qualified Fields of Commercial Real Estate with 5+ years of experience

## Associate Member - \$469 Annual Dues / \$269 Mid-Year Dues

Employed in a substantially full-time, professional position, the primary responsibilities of which are in one or more of the Qualified Fields of Commercial Real Estate with 5+ years of experience

## Affiliate Member - \$644 Annual Dues / \$369 Mid-Year Dues

Employed in a field related to commercial real estate which supplies a service or product to Full Members

## Civic Member - \$219 Annual Dues / \$124 Mid-Year Dues

Employed by government or public agency, or a non-profit

## Graduate Student Member - \$229 Annual Dues / \$139 Mid-Year Dues

Full-time graduate student pursuing career in a Qualified Field of Commercial Real Estate

## Undergraduate Student Member - \$124 Annual Dues

Full-time undergraduate student pursuing career in a Qualified Field of Commercial Real Estate

- » Mid-Year Dues are applicable to new members and 2025 non-renewing members or earlier and start on June 15th.
- » Annual dues for membership in CREW NoVA will be billed by CREW Network upon acceptance into the organization. The actual amount owed upon acceptance may vary based on when the applicant is approved for membership.
- » CREW Network memberships are based on a calendar year, and expire on December 31.
- » CREW NoVA bylaws state its' membership composition must be at least 75% Full Members and no more than 25% Affiliate, thus CREW NoVA may suspend approving Affiliate Members from time to time if we exceed these percentages.
- » Membership is tied to the individual and is non-transferrable from person to person, either within a company or otherwise.

# Qualified Field of Commercial Real Estate Categories

Definitions can be found online



Construction Management/...	Engineering	Asset Management	Consulting	CRE Human Resources	Interior Design	Market Research	Title/Escrow	
Property Management		Corporate Real Estate		Graduate Student Member				
Business Development (100...	Law	CRE Executive	Public Sector	Facility Management	Land Surveying	Acquisitions/Disp...	Cost Segregation	
Architecture		Accounting		Appraisal				Commercial Insurance
Brokerage	Finance	ESG	Environmental	Commercial Lending	Economic Development	Investor Relations	Relocation Servic...	Risk Management
Development, Real Estate								

# Our 2026 Partners

# Making A Difference

## Diamond



## Platinum



## Gold



HoarConstruction



## Silver



## Bronze



## Business Networking

Facilitating business networking and dealmaking is the cornerstone of our organization. We provide valuable networking opportunities locally through our chapter and globally through CREW Network. Our members also have exclusive access to CREWbiz, a digital membership directory, resource and referral center, and personal marketing tool.

## Industry Research

Our research program produces industry reports quarterly, research papers annually, and a benchmark study every five years, delivering data and action items to advance women and positively impact the industry.

## Leadership Development

Building effective leaders is key to advancing the commercial real estate industry. We dedicate significant resources to providing our members with high-level leadership development training as well as opportunities to serve on boards and committees to develop and hone applicable leadership skills.

## Career Outreach

We are committed to bringing more women into commercial real estate. We host programs educating women and girls about available career opportunities, support college-level education through scholarships, and offer mentorships to those new to the commercial real estate industry.

# CREW Northern Virginia Committees

What better way to develop leadership skills than by volunteering on a CREW Northern Virginia committee? Our committees offer a welcoming forum to collaborate with other CREW NoVA members and provide an opportunity to connect with many of the leaders shaping the commercial real estate industry in the Northern Virginia market.

## Communications

The Communications/Public Relations Committee drives CREW NoVA's marketing and communications, promoting the chapter and its members through events, branding, and digital platforms to enhance the organization's image and credibility.

## Community Action Committee

The Community Action Committee leads CREW NoVA's outreach by partnering with charities, hosting service events, and fostering connections with students through UCREW and CREW Careers.

## Emerging Leaders

CREW Northern Virginia's Emerging Leaders Group supports commercial real estate professionals with under 10 years of experience through mentorship, collaboration, and leadership development.

## Finance and Governance Committee

The Finance & Governance Committee safeguards the chapter's resources by ensuring financial integrity, transparency, and sustainability while supporting the board with oversight, fiduciary duties, and leadership development.

## Foundation Committee

The Foundation Committee drives fundraising and promotes CREW Network Foundation initiatives, scholarships, research, and career-focused programs like UCREW and CREW Careers.



# CREW Northern Virginia Committees

## Membership Committee

The Membership Committee focuses on recruiting and retaining diverse members while fostering engagement through committee participation and hosting events like Coffee & CREW, new member breakfasts, and Dine Arounds.

## Partnership Committee

The Partnership Committee drives funding and brand visibility for CREW NoVA by securing and retaining annual partners and event sponsors through proactive outreach and relationship building.

## Professional Development

The Professional Development Committee fosters member growth by providing mentorship, education, and leadership opportunities through workshops, industry events, and project tours.

## Programs Committee

The Programs Committee plans and executes four annual events, featuring engaging speakers and topics while managing logistics, promotion, and day-of support to showcase women in real estate.

## Special Events Committee

The Special Events Committee plans and executes signature events—including the Annual Awards, holiday brunch, and Foundation Fundraiser—handling strategy, sponsorships, communications, and logistics to celebrate member achievements and support CREW NoVA's mission.



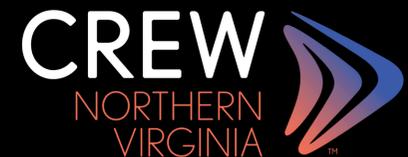
# Join Us

Ready to advance your career, expand your network, and make a difference in commercial real estate?  
Become a CREW NoVA member today!

Learn more and apply at:  
[northern-virginia.crewnetwork.org](https://northern-virginia.crewnetwork.org)



or email us at  
[crewnorthernva@gmail.com](mailto:crewnorthernva@gmail.com)



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